



SRSACQUIOM

September 2021

# Current Trends in Leveraged Loans

We will discuss the current economic situation, trends and implications, and the key differences of how this pandemic compares to other distressed times in the market.

# Agenda

1. Panelist Introductions
2. State of the Market
3. Current Trends
4. Challenges
5. Implications
6. Questions

# Panelist Introductions

## SRS Acquiom Presenters

SRSACQUIOM®



### Renee Kuhl

*Executive Director, Loan Agency*

**612.509.2323** | [rkuhl@srsacquiom.com](mailto:rkuhl@srsacquiom.com)

- Leads the loan agency product
- 10 years at Wilmington Trust, N.A.
- J.D. Mitchell Hamline School of Law in Minnesota





### **Dan Nanson**

*Chief Executive Officer*

[info@faircap.com](mailto:info@faircap.com)

- CEO and founding partner of FairCap
- Former Portfolio Management for MUFG Bank Canada
- B.A. degree from University of British Columbia
- Chartered Professional Accountant (CPA) designation
- AMCT designation from the UK Based Association of Corporate Treasurers



### Paul Hespel

*Partner, New York*

**212.210.9492** | [paul.hespel@alston.com](mailto:paul.hespel@alston.com)

- 20 years of practice
- Focused on transactional finance matters (domestic & cross-border)
- Represents private equity funds and alternative capital sources
- Experience across a wide variety of sectors



### Matthew Wrynski

*Partner, Los Angeles*

**213.576.1192** | [matthew.wrynski@alston.com](mailto:matthew.wrynski@alston.com)

- Co-chair, Alston & Bird's Finance Group
- Represents private equity funds and their portfolio companies and commercial lenders
- Focused on bankruptcies and other insolvency proceedings
- Leading California lawyers for banking and finance
- Visionary in the inaugural *L.A. Times Banking and Finance* magazine

# State of the Market



# State of the Leveraged Loan Market

Does the current market favor  
Borrowers or Lenders?

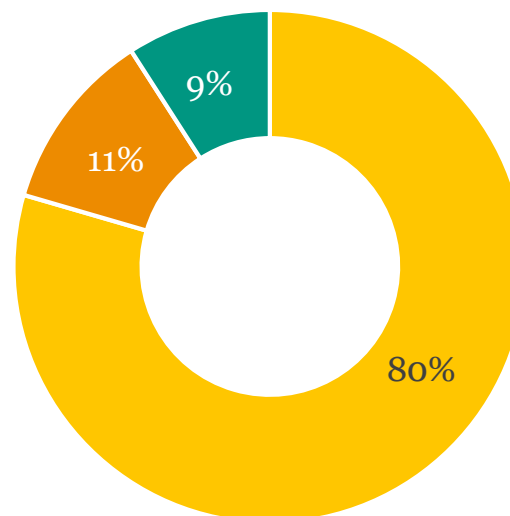
*Data Source: August 2021 SRS Acquiom Barometer:*  
<https://www.srsacquiom.com/resources/leveraged-loans/>



## State of the Market: SRS Acquiom Barometer™

Which statement do you believe best describes the state of the market?

■ Borrower's Market ■ Neither ■ Lender's Market

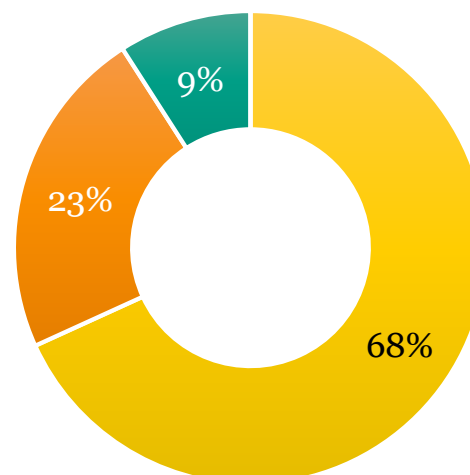


Data Source: August 2021 SRS Acquiom Barometer:  
<https://www.srsacquiom.com/resources/leveraged-loans/>

## State of the Market: SRS Acquiom Barometer™

How does the market of the past quarter compare to Q1 2020 (pre-COVID-19)?

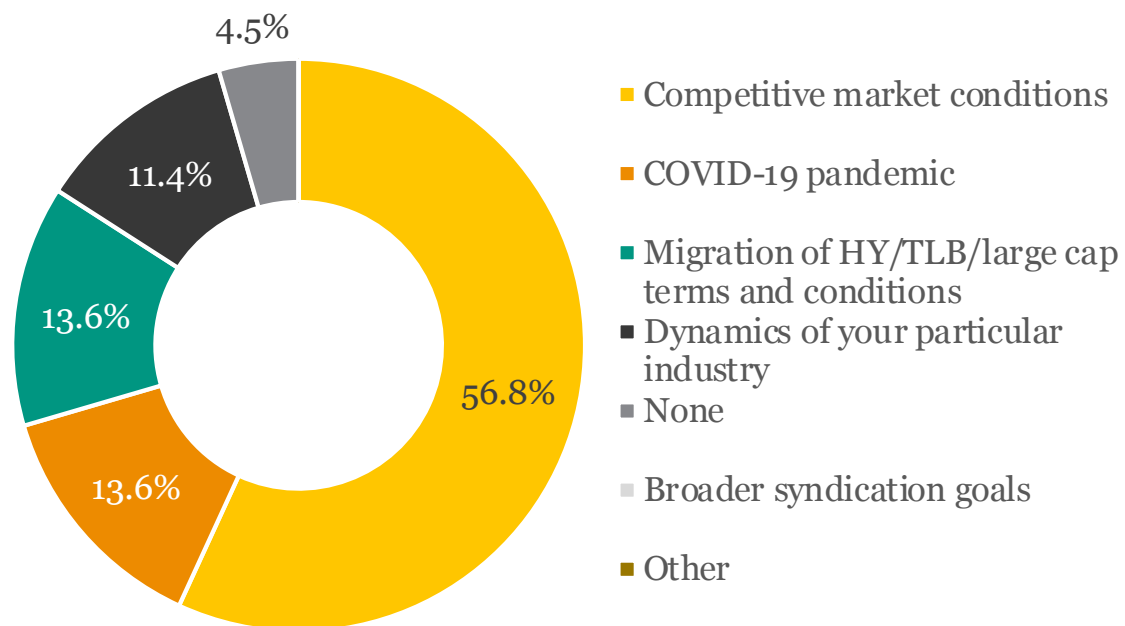
- More borrower favorable
- More lender favorable
- No Change
- Other



Data Source: August 2021 SRS Acquiom Barometer:  
<https://www.srsacquiom.com/resources/leveraged-loans/>

## State of the Market: SRS Acquiom Barometer™

Which, if any, of the factors influence the terms of your credit facilities the most?



Data Source: August 2021 SRS Acquiom Barometer:  
<https://www.srsacquiom.com/resources/leveraged-loans/>

# Current Trends

## Current Trends

What trends are we seeing  
day to day?

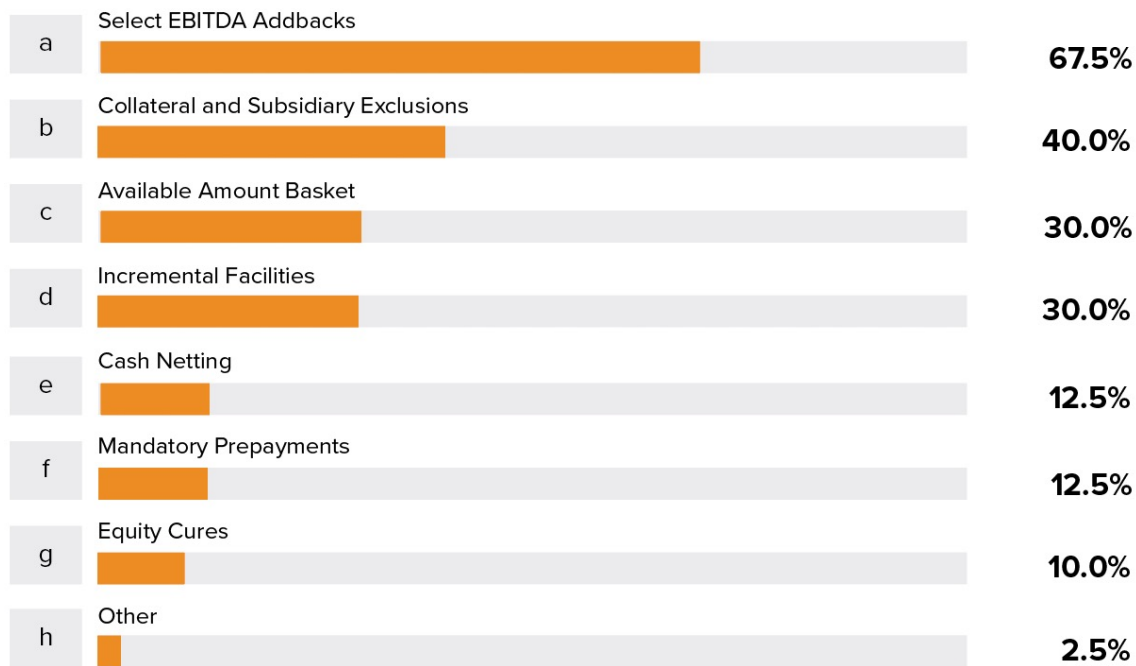




## Current Trends: SRS Acquiom Barometer™

Relative to the last quarter, are you experiencing significant variation on the following credit agreement terms?

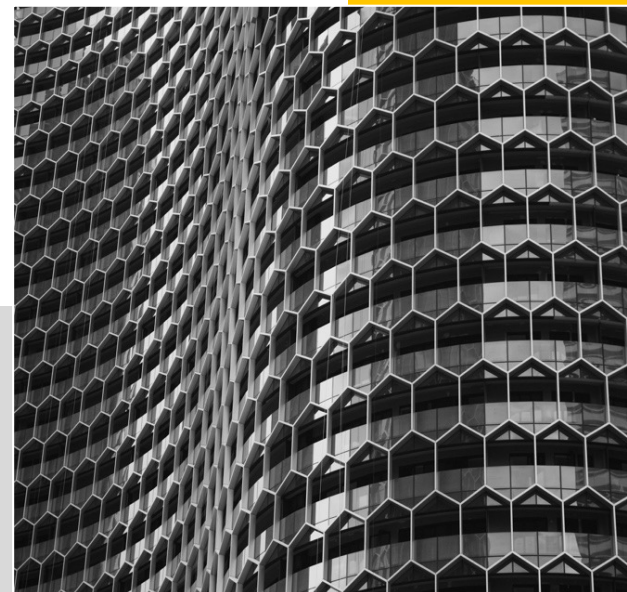
Data Source: August 2021 SRS Acquiom Barometer:  
<https://www.srsacquiom.com/resources/leveraged-loans/>



# Challenges

## Challenges in Monitoring Credit Facilities

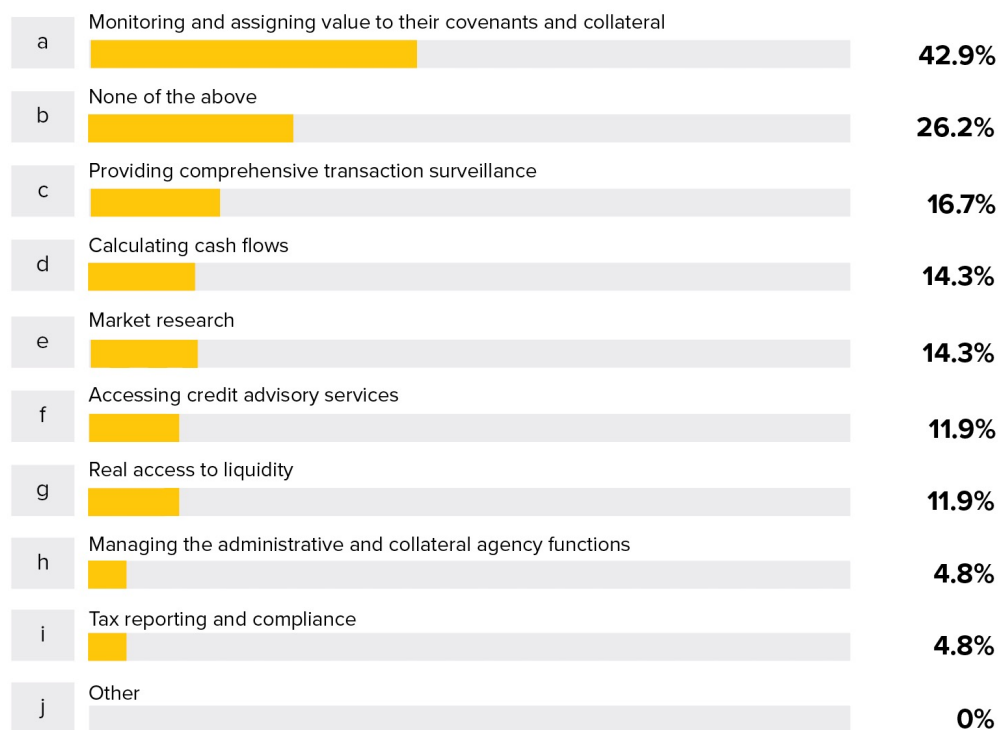
What challenges are being faced in managing credit facilities?



## Challenges: SRS Acquiom Barometer™

In monitoring your credit facilities, which, if any, of the following do you find challenging?

Data Source: August 2021 SRS Acquiom Barometer:  
<https://www.srsacquiom.com/resources/leveraged-loans/>



# Implications

## Implications

What implications does this have for post-pandemic credit strategies?

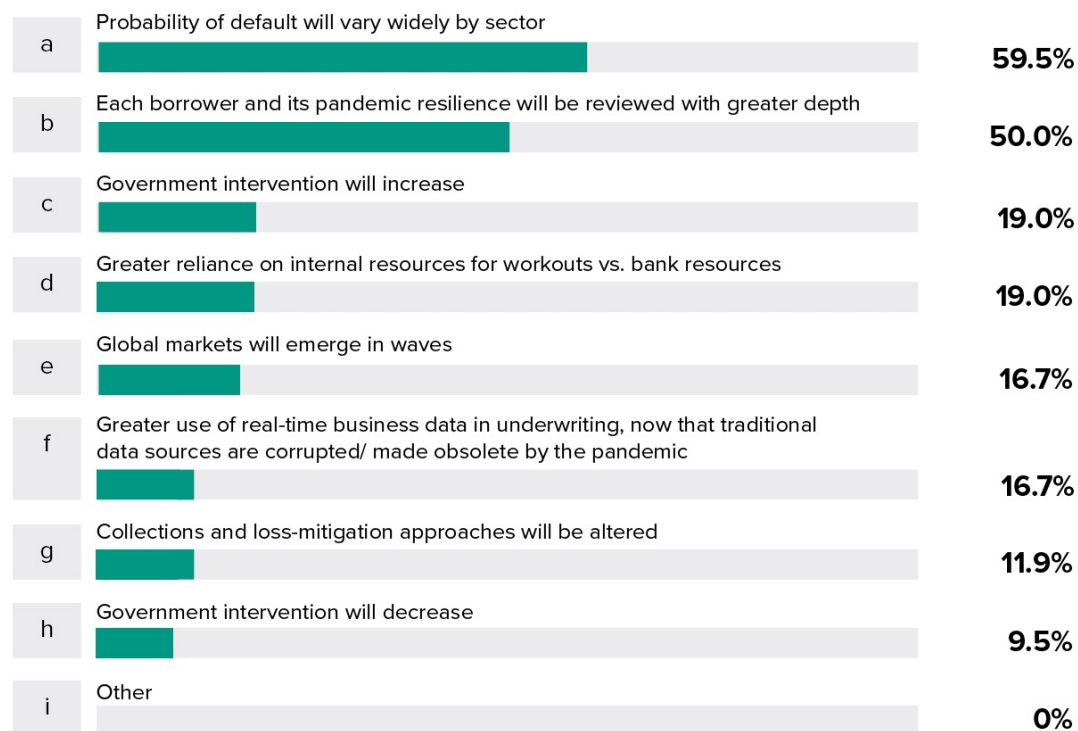




## Implications: SRS Acquiom Barometer™

Which, if any, of the following factors will affect your post-pandemic economic credit strategies?

Data Source: August 2021 SRS Acquiom Barometer:  
<https://www.srsacquiom.com/resources/leveraged-loans/>



Thank you.  
Questions?

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