

Mid-Atlantic Bankruptcy Workshop 2021

Workout and Insolvency Issues Involving the SBA's Paycheck Protection Program

Lisa B. Tancredi, Moderator Womble Bond Dickinson (US) LLP | Baltimore

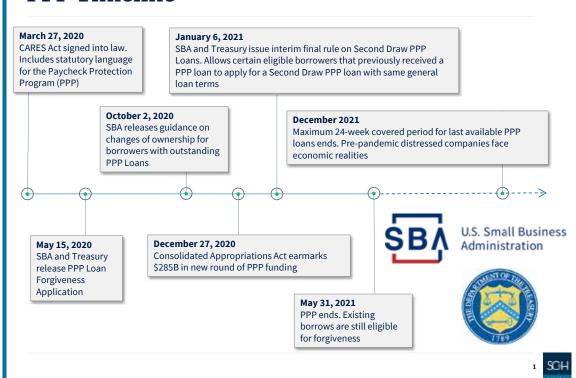
Mark A. Gittelman PNC Bank, NA | Philadelphia

Kenneth W. Mann SC&H Capital | Easton, Md.

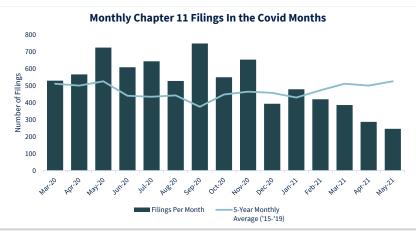
Edward A. PhillipsGetzler Henrich & Associates LLC | Philadelphia

Kimberly A. Pierro Truist Bank | Richmond, Va.

PPP Timeline



Monthly Chapter 11 Filings Nationwide



- The chart above displays the chapter 11 filings per month nationwide compared to the average number of filings per month for the past five years
- Monthly chapter 11 filings nationwide surpassed 5-Year Monthly Average consistently during months of strictest lockdowns
- On average, chapter 11 filings per month were only 13% higher from March 2020 through May 2021 compared to the 5-year average per month

Raw Data Source: Epiq Systems, Inc.



PPP Borrowing & Chapter 11 Filings

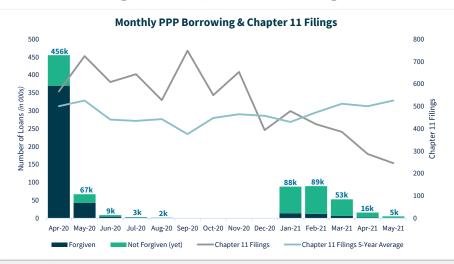


 Chart juxtaposes the volume of PPP loans with ≥ \$150k in total principal amount with the volume of Chapter 11 filings per month and on as 5-year average per month

Small Business Administration

SCH

Covered Transactions

SBA Procedural Notice 5000-20057

- For purposes of the PPP, a "change of ownership" will be considered to have occurred when:
 - (1) at least 20% of the common stock or other ownership interest of a PPP borrower (including a publicly traded entity) is sold or otherwise transferred, whether in one or more transactions¹, including to an affiliate or an existing owner of the entity,
 - (2) the PPP borrower sells or otherwise transfers at least 50% of its assets (measured by fair market value), whether in one or more transactions, or
 - (3) a PPP borrower is **merged with or into** another entity.



Source: Small Business Administration procedural notice as of October 2, 2020 SCH

Preserving Forgiveness (1/2)

Notifying SBA and When SBA Approval is Required

If the loan is satisfied via repayment or forgiveness, no notice is required. For PPP loans that are not fully satisfied, there are no restrictions on a change of ownership if the change resulted from the following:

- A transfer of 50% or less ownership interest
- A sale of 50% or more of a business's assets and a forgiveness application has been filed
- In these cases, the SBA must be notified, but prior approval is not required. Still, in order to transfer the stock or assets, an escrow must be established in the amount of the PPP loan
- If the change of ownership does not meet the above criteria, notification and prior approval from the SBA is required before a change in ownership transaction may occur
- To obtain prior approval from the SBA, the PPP Lender must submit the request to the appropriate SBA Loan **Servicing Center**

Source: Small Business Administration procedural notice as of October 2, 2020

Preserving Forgiveness (2/2)

Notifying SBA and When SBA Approval is Required

In addition to any approvals required by the Procedural Notice (and even if no approval is necessary), the Lender must notify the appropriate SBA Loan Servicing Center within 5 business days after completion of the Change of Ownership of:

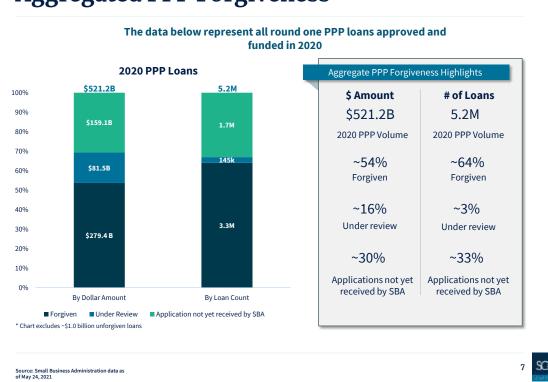
- the identify of the new owner(s);
- new ownership percentages; and
- tax identification number(s) of any owner(s) holding 20% or more of the borrower



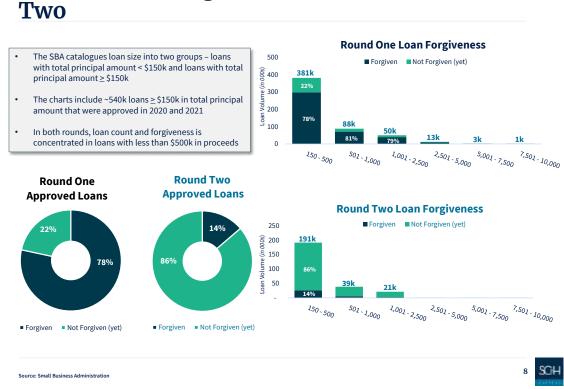
Paycheck Protection Program

Source: Small Business Administration Procedural Notice as of October 2, 2020

Aggregated PPP Forgiveness



Detailed PPP Forgiveness For Rounds One & Two

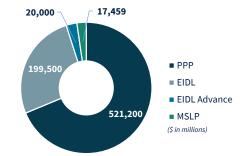


Government Intervention Programs Comparison

Total Dollar Value of Loans by Program









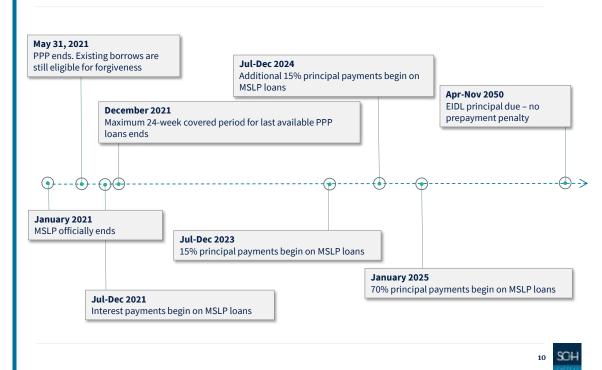
LENDING PROGRAM

MAIN STREET

- Chart includes the total dollar amount of COVID-19 specific government loans including the PPP, Main Street Lending Program (MSLP), Economic Injury Disaster Loan (EIDL), Economic Injury Disaster Loan Advance (EIDL Advance)
- The SBA and Treasury were responsible for administering the PPP, EIDL, and EIDL Advance
- The Federal Reserve was responsible for implementing the Main Street Lending Program, which included 5
 facilities that targeted medium sized for-profit and non-profit organization.

SOH

Government Intervention Programs Timeline



COVID-19 Economic Injury Disaster Loan

In addition to the PPP, the SBA provided working capital support to small businesses through Economic Injury Disaster Loans (EIDL and EIDL Advance).







Highlights

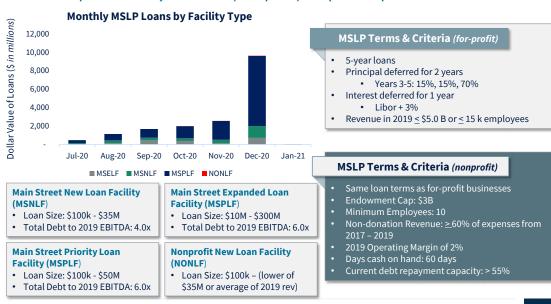
- Applicants for the COVID-19 EIDL could have also applied to receive up to \$15K in funding that does not need to be repaid.
- Targeted EIDL Advance provided up to \$10k for small business in low-income communities with a 30% reduction in revenue as a result of Covid-19
- Supplemental Targeted Advance provided up to \$5k for small businesses in low-income communities that suffered a 50% economic loss
- Total Funding: \$20B

Source: Small Business Administration

SOF

Main Street Lending Program

The program was designed to help credit flow to small and medium-sized for-profit businesses and nonprofit organizations that were in sound financial condition before the onset of the COVID-19 crisis, but needed loans to help maintain their operations until they recovered from, or adapted to, the impacts of the pandemic







SBA Procedural Notice

TO: All Paycheck Protection Program Lenders and

SBA Employees

SUBJECT: SBA Guaranty Purchases and Lender

Servicing Responsibilities for PPP Loans

CONTROL NO.: 5000-812316

EFFECTIVE: July 15, 2021

The Coronavirus Aid, Relief, and Economic Security (CARES) Act, as amended by the Economic Aid to Hard-Hit Small Businesses, Nonprofits and Venues Act, the American Rescue Plan Act of 2021, and the PPP Extension Act of 2021, authorized SBA to guarantee loans under the Paycheck Protection Program (PPP), a new temporary 7(a) program, through June 30, 2021. PPP loans made under sections 7(a)(36) and (37) of the Small Business Act are referred to as "First Draw PPP Loans" and "Second Draw PPP Loans," respectively. (Both are hereinafter referred to as "PPP loan" or "loan".) The purpose of this Notice is to remind PPP Lenders of their servicing responsibilities and to advise PPP Lenders of the guaranty purchase process for SBA to honor its 100% guaranty on a PPP loan.

What are a Lender's Servicing Responsibilities for PPP loans?

Lenders must service PPP loans until they are fully forgiven or paid in full or, in the event of a default or other qualifying event, until SBA purchases the guaranty and charges off any uncollectable remaining balance. Lenders should work with the borrower to seek forgiveness at the end of the borrower's loan forgiveness covered period or, in the event of a default or other qualifying event, to request guaranty purchase and charge off in accordance with the procedures discussed further below

As part of their servicing responsibilities, PPP Lenders are required to:

- Keep an accurate record under its direct control of each loan;
- Collect and apply loan and forgiveness payments;
- Submit separate monthly SBA Form 1502 reports that include loan status information for their PPP loans, regardless of whether the borrower made a payment in the current month

PAGE 1 of 7 EXPIRES: 7/1/22



or whether the loan is in deferment, until the loan is paid in full, fully forgiven, or, if applicable, until SBA purchases the guaranty on the loan¹;

- Document all loan modifications, including changes of ownership. Note: Borrowers may not receive forgiveness unless the loan details are correct in E-TRAN;
- Issue a decision to SBA in accordance with PPP Loan Program Requirements when the borrower submits a forgiveness application.² In the event a borrower does not submit an application for forgiveness within 10 months of the end of the covered period, the Lender must communicate with the borrower to determine the status of the business (e.g., whether the business is open, closed, in bankruptcy, etc.) and notify the borrower of the date the first payment on the loan is due. The Lender must document communication attempts and results in its files;
- If a borrower does not submit a forgiveness application within 10 months of the end of the covered period, or if the PPP loan is partially forgiven or forgiveness on the PPP loan is denied in full, the borrower must make payments in accordance with the note, and the Lender must continue servicing the loan until it is paid in full or SBA purchases the guaranty³;
- If the borrower becomes more than 60 days past due, the Lender should make demand for payment in full and submit a request for guaranty purchase and charge off through the Platform;
- If a balance remains after a Lender receives a forgiveness payment from SBA, the principal and interest reduction from the forgiveness remittance and any loan payments received from the borrower must be reported on the SBA Form 1502 before the lender submits a guaranty purchase request;
- If the borrower does not receive full forgiveness on the loan, and the Lender receives any post-guaranty purchase payments from the borrower, the Lender must send the full payments to SBA via Pay.Gov (https://www.pay.gov/) using the payment code 172.

PAGE 2 of 7 EXPIRES: 7/1/22



¹ See, SBA Procedural Notice 5000-20091 (February 8, 2021), Second Updated Paycheck Protection Program Lender Processing Fee Payment and 1502 Reporting Process.

² PPP Loan Program Requirements means sections 7(a)(36), 7(a)(37) and 7A of the Small Business Act, any rules or guidance that have been issued by SBA implementing the PPP, or any other applicable Loan Program Requirements, as defined in 13 CFR § 120.10, as amended.

³ The Lender must also service the loan while awaiting SBA's forgiveness remittance, including while awaiting the issuance of a final SBA loan review decision.

What Should Lenders do in the Event Borrower Files Bankruptcy?

Generally, PPP borrowers that file bankruptcy after loan disbursement are eligible to apply for forgiveness if loan funds have been used for eligible payroll and nonpayroll costs during the covered period. Unless the loan has been fully forgiven, if the borrower files bankruptcy other than a Chapter 7 no asset bankruptcy, the Lender must provide SBA with a notice of the bankruptcy filing, file a proof of claim, and continue to monitor the bankruptcy.

Because PPP loans are 100% guaranteed and unsecured, SBA does not expect Lenders to take action in the bankruptcy proceeding beyond filing a proof of claim. SBA considers filing the proof of claim to be a nominal administrative cost prior to filing the request for purchase. SBA does not reimburse for administrative costs. If SBA has purchased the loan, Lender must send any subsequent recoveries received from the bankruptcy to SBA via Pay.Gov (https://www.pay.gov/) using the payment code 172. Generally, SBA does not anticipate a need for lenders to incur expenses related to litigating the loan; however, SBA will honor litigation plans if approved by SBA prior to the date of this Notice. Effective with the date of this Notice, SBA will generally not approve any additional litigation plans unless SBA determines there is a reasonable expectation for recovery in excess of legal expenses.

What are the Circumstances Under Which a Lender May Simultaneously Request Guaranty Purchase and Charge-Off?

A Lender may simultaneously request a guaranty purchase and charge-off from SBA when the borrower:

- Is 60 days or more past due on scheduled loan payments and the default has not been cured;
- Is permanently closed and does not plan to submit a forgiveness application;
- Has filed for Chapter 7 bankruptcy protection;
- Has filed for Chapter 11, 12, 13 bankruptcy once a period of at least 60 days has elapsed from the end of the PPP loan deferment period or any time after an order is entered confirming a plan if the plan does not provide for payment of 100% of the underlying debt; or
- In the case of self-employed individuals, sole proprietors, single-member LLCs, or independent contractors, the owner is deceased.

PAGE 3 of 7 EXPIRES: 7/1/22



What are the Circumstances Under Which a Lender May Request Guaranty Purchase?

A Lender may request guaranty purchase (without charge-off) from SBA when:

- The borrower or any owner of 20% or more of the borrower, has been indicted for or convicted of a felony related to the PPP loan; or
- The borrower has filed an appeal of a final SBA loan review decision with the Office of Hearings and Appeals (OHA) in accordance with PPP Loan Program Requirements.
 Lender may request guaranty purchase 60 days after the borrower has filed its appeal with OHA.

What Must a Lender do if a Borrower Submits a Forgiveness Application After the Lender Submitted a Request for Guaranty Purchase?

If the Lender receives a forgiveness application from the borrower subsequent to requesting guaranty purchase, the Lender must submit its forgiveness decision to SBA in accordance with PPP Loan Program Requirements.

- If SBA has not yet completed the guaranty purchase and charge-off process (if applicable), the Lender must immediately withdraw the request through the Platform. SBA will complete its review of the forgiveness decision prior to reviewing the guaranty purchase request.
- If SBA has purchased the guaranty, the Lender must comply with the PPP forgiveness processes in effect on the date that the loan forgiveness application is received from the borrower and submit its forgiveness decision to SBA. If the borrower is eligible for loan forgiveness in any amount, SBA will not remit a forgiveness payment to the Lender. Instead, the SBA-approved forgiveness amount (if any) will be applied to reduce the outstanding amount of the loan owed by the borrower.

How do Lenders Submit Requests for Guaranty Purchase and Charge-Off?

Beginning July 15, 2021, the existing PPP Platform will be programmed to allow Lenders to submit requests for guaranty purchase and charge-off for individual PPP loans. The Platform also makes available Application Programming Interfaces (APIs) using an automated method. Additional guidance on how to use the Platform, including step-by-step instructions, will be posted to the Platform. The request for guaranty purchase and charge-off must be made by the Lender that owns the PPP loan at the time of purchase (Lender of Record in the Platform/ETRAN).

 Lender must use the SBA guaranty purchase workflow within the Platform to look up the PPP loan and begin the simplified guaranty purchase process.

PAGE 4 of 7 EXPIRES: 7/1/22



- Lender must confirm the accuracy of data prepopulated by SBA within this workflow. If borrower fields do not match, the Lender must resolve discrepancies with SBA prior to proceeding.
- If the loan involves a change of ownership that has not been reported to SBA, Lender must provide data related to the details of the sale of the business, including purchaser information. If requested by SBA, Lender must provide any assumption agreement(s) or other documentation related to the change of ownership.
- Lender will have the option to request purchase of the First Draw PPP loan, the Second Draw PPP loan, or both. The Platform will automatically tie a First Draw PPP loan to a Second Draw PPP loan if both loans were made by the same Lender. SBA encourages Lenders to simultaneously request guaranty purchase for both PPP loans, if appropriate.
- Lender will check the appropriate box(es) to identify the reason(s) for requesting guaranty purchase and charge off, and to indicate whether the loan is eligible for Treasury referral.
- Lender must provide the principal balance and accrued interest and upload the official transcript of account which should be based on a pay-off date within 10 days from the date of guaranty purchase submission.
- At the time of guaranty purchase, SBA will pay accrued interest (interest that has not been paid either by the borrower or SBA) through the payment deferment period plus up to a maximum of 120 days of additional interest due to payment default, pursuant to 13 CFR 120.522(b).
- Lender must retain, and provide to SBA upon request, copies of the following documents:
 - Borrower Application Form 2483, Second Draw Borrower Application Form 2483-SD, Borrower Application Form for Schedule C Filers Using Gross Income 2483-C, or Second Draw Borrower Application Form for Schedule C Filers Using Gross Income 2483-SD-C, whichever is applicable, or Lender's equivalent.
 - Supporting documentation submitted by the borrower to confirm the amount of the borrower's average monthly payroll costs that were used to calculate the PPP loan amount.
 - For a Second Draw Loan greater than \$150,000 or a loan of \$150,000 or less where the borrower provided documentation of revenue reduction, the documentation submitted by the borrower to confirm the borrower's 25% revenue reduction.
 - O Borrower's written certification and supporting documentation relied upon to resolve hold codes and/or compliance check error messages (if applicable).
- Lender must upload a certified copy of the signed note and any modifications to the note.

PAGE 5 of 7 EXPIRES: 7/1/22



- Lender must complete and execute the <u>SBA Assignment</u> for referral to Treasury and upload it into the Platform.
- After charge-off, if further collection is not barred by a valid legal defense such as compromise, discharge in bankruptcy, or the statute of limitations, the loan and the borrower must be referred to Treasury for further collection efforts after assignment of the loan documents to SBA. (Debt Collection Improvement Act of 1996)

SBA will process the guaranty purchase payment to the same ACH account where the Lender directed SBA to remit forgiveness payments (current Lender of Record in Platform/ETRAN). The ACH and Routing information is taken from the Platform within the institution's setting.

What Certifications are Lenders Required to Make?

An Authorized Lender Official must certify the following for each guaranty purchase request:

- The documentation and information provided by the Lender to SBA with this submission accurately reflects the Lender's records for the PPP loan;
- The official transcript of account provided by the Lender is true and accurate;
- The data reported by the Lender as reflected in E-Tran as of the date of this certification, including the loan status and the outstanding balance of the loan, is true and accurate;
- The Lender has made, closed, and serviced the loan in accordance with the PPP Loan Program Requirements;
- The PPP loan has not been cancelled, repaid in full or forgiven by SBA in full;
- The PPP loan is evidenced by a legally enforceable promissory note executed by an authorized borrower representative, and the promissory note and any modification(s) were made in accordance with the PPP Loan Program Requirements.

SBA will review a Lender's request for guaranty purchase and charge-off in accordance with PPP Loan Program Requirements. SBA will honor its guaranty and purchase 100 percent of the outstanding balance of the loan provided that the Lender has complied with all PPP Loan Program Requirements, including the Lenders' underwriting requirements in 86 FR 3692 and 86 FR 3712 and the document collection and retention requirements described in the Lender application forms (SBA Form 2484 or SBA Form 2484-SD). Pursuant to 13 CFR 120.524(a)(8), SBA will be released from liability on its guaranty if the Lender fails to request that SBA purchase the guaranty within 180 days after maturity of the loan.

Report fraud, waste, or abuse to SBA to each of the following:

Office of Credit Risk Management at OCRM@sba.gov or OCRMFraudNotification@sba.gov;

Office of the Inspector General at OIG Online Complaint Submission System.

PAGE 6 of 7 EXPIRES: 7/1/22



Questions

Questions concerning guaranty purchase or charge-off of PPP loans may be directed to PPPLoanPurchase@sba.gov.

All other questions may be directed to the Lender Relations Specialist in the <u>local SBA Field</u> <u>Office</u> in the local SBA Field Office.

Jihoon Kim Director Office of Financial Program Operations

PAGE 7 of 7 EXPIRES: 7/1/22



Faculty

Mark A. Gittelman is the managing chief counsel of Bankruptcy and Business Reorganization for PNC Bank, NA in Philadelphia and is primarily responsible for providing legal services for PNC Bank's troubled loan portfolio. Prior to joining PNC Bank in 1992, Mr. Gittelman practiced at Blank Rome, LLP in Philadelphia. Mr. Gittelman is a member of the Philadelphia, Pennsylvania, New Jersey and District of Columbia bars, has served as vice chair of the Electronic Transactions in Bankruptcy Subcommittee of the Business Bankruptcy Committee of the ABA Business Law Section, and lectures frequently on bankruptcy and UCC issues and on *pro bono* participation. He is also the *pro bono* coordinator *emeritus* for the PNC Legal Department. Mr. Gittelman is currently a member of the board of trustees for the Philadelphia Bar Foundation and is actively involved in the establishment of an Equal Justice Center in Philadelphia. Until July 2017, Mr. Gittelman served as president of the board of directors of the Support Center for Child Advocates in Philadelphia. He received his B.A. *cum laude* from Georgetown University in 1981 and his J.D. from Cornell Law School in 1984.

Kenneth W. Mann is a managing director for the Special Situations practice at SC&H Capital in Easton, Md., where he provides distressed M&A, employee stock ownership plans (ESOP) and business valuation advisory for middle-market companies. Prior to joining SC&H Capital in 2020, Mr. Mann had served as the managing director of Equity Partners, providing going-concern solutions (debt, equity, entirety sale) to distressed businesses. His team has completed more than 600 transactions with troubled companies, including approximately 300 approved transactions in 70 bankruptcy court districts. Mr. Mann has personally handled investment banking services for hundreds of companies in a host of industries. In chapter 11 cases, he has served as investment banker, bid examiner and expert witness, and he has testified more than 100 times in support of transactions produced by the firm. Mr. Mann has been a speaker at events hosted by ABI and the Turnaround Management Association (TMA), Florida Bar, Association of Insolvency & Restructuring Advisors (AIRA) and Mississippi Bankruptcy Conference, and he has been an author for ABI, TMA, and various secured lender trade and general business publications. He was named "Distressed M&A Dealmaker of the Year" by M&A Advisors and a "Top 100 Restructuring Professional" by Turnarounds & Workouts. Mr. Mann currently co-chairs ABI's Financial Advisors and Investment Banking Committee, and he serves on the board of TMA's Chesapeake Chapter. Prior to joining Equity Partners, Mr. Mann's experience included investment banking, public relations and marketing consulting, and he has owned and exited several successful businesses. He holds Series 7, 63 and 79 licenses, and he has been a licensed real estate agent since 2008. Mr. Mann received his Bachelor's degree with honors in business administration with a marketing concentration from Salisbury University.

Edward A. Phillips, CPA, CTP, CIRA, CFE is a managing director in the Philadelphia office of Getzler Henrich & Associates LLC in New York. He has more than 25 years of experience in restructuring, insolvency, liquidation and forensic accounting matters, and he has represented various parties and held a number of roles in bankruptcy proceedings, out-of-court restructurings and post-confirmation engagements. In addition to his advisory work with distressed companies, Mr. Phillips has assisted chapter 11 creditors' committees and secured lenders across a wide range of industries. He has served as a CRO, post-confirmation trustee, elected chapter 7 trustee and receiver in multiple federal jurisdictions and the Delaware Chancery Court. He has provided acquisition due-diligence

services to buyers of distressed assets, and he has testified on numerous occasions on avoidance actions, cash-collateral disputes, plan feasibility, fraud and other financial matters in dispute. Mr. Phillips was a principal author of *The Chief Restructuring Officer's Guide to Bankruptcy*, published by ABI, and he has spoken before professional and trade groups on troubled-company issues, preference and fraudulent conveyance actions, and financial-statement analysis. He is a member of the Turnaround Management Association and a past president of its Philadelphia/Wilmington Chapter, and currently serves on the executive committee of TMA Global. He is also a member of the Association of Insolvency & Restructuring Advisors, ABI, the Association of Certified Fraud Examiners, and the American and Pennsylvania Institutes of Certified Public Accountants. Mr. Phillips received his B.S. in business administration from The Ohio State University, where he majored in finance.

Kimberly A. Pierro is senior vice president and assistant general counsel for Truist Bank in Richmond, Va., and manages a team in the Truist Litigation Practice Group, formed after the merger of SunTrust Bank and Branch Banking & Trust in December 2019. Prior to coming in-house in 2012, Ms. Pierro practiced both commercial workouts and bankruptcy and creditors' rights, representing financial institutions, chapter 11 debtors and chapter 7 trustees in a variety of cases while an attorney with Kutak Rock, LLP in Richmond. In addition, she was an adjunct professor of legal skills for two years, and she served two terms on the Virginia State Bar MCLE Board. Ms. Pierro received her undergraduate degree from the University of Pennsylvania and her J.D. from William & Mary School of Law.

Lisa B. Tancredi is a bankruptcy and creditors' rights attorney and Of Counsel at Womble Bond Dickinson (US) LLP in Baltmore. She currently co-chairs ABI's Mid-Atlantic Bankruptcy Workshop, is a member of the board of directors of the IWIRC Greater Maryland Network, chairs the Maryland Bankruptcy Bar Association's U.S. District Court Liaison Committee, is a commissioner on the Baltimore County Ethics Commission, and is a member of the Severn Bank Women's Advisory Board and of the board of directors of the USS Landing Craft Infantry National Association. In addition, Ms. Tancredi is a past president of the Maryland Bankruptcy Bar Association and a former chair of the Maryland Local Bankruptcy Rules Committee. She has published numerous legal articles and co-authored ABI's Navigating Banking in Bankruptcy: A Guidebook. Ms. Tancredi is admitted to the bars of Maryland, Delaware, the District of Columbia and New York. She received her B.S. in mechanical engineering cum laude from Virginia Tech and her J.D. from the University of Maryland School of Law, during which time she clerked for the Office of the U.S. Trustee in Baltimore. After graduation, she clerked for Hon. James F. Schneider of the U.S. Bankruptcy Court for the District of Maryland.